

**Sanofi pasteur supports the Australia Market – Influenza vaccine**

Dear Immunisation Service Provider,

It is safe to say the 2010 flu vaccination season has been one of the most challenging campaigns in many years.

For Sanofi Pasteur, our commitment to the global H1N1 issue has resulted in the supply of doses into Australia arriving later than in past years, and drawn out the process of delivery. This has meant that Australia has been subject to a later than usual arrival of the accustomed volumes of our seasonal vaccine, Vaxigrip®.

Volcanic activity in Iceland has also caused delays to some of our shipments from our manufacturing facility near Paris – we believe that this issue is now over though.

The net result of our delivery delays has been a later-than-usual start to the public market campaign, causing a later start to the private market.

While we intend to fulfill the entirety of our commitment to both the public and private markets, in advance of the actual June/July peak of the influenza season itself, we realize the strain and inconvenience it has placed on your business. We wish to thank you for your patience and understanding during this extraordinary season.

Further to our commitment, I would like to confirm that Sanofi Pasteur is currently delivering influenza vaccine to the States & Territories (National Immunisation Program) and has begun distributing Intanza® (indicated for 18-59y.o adults) to the private market.

By the end of May we expect to have fully supplied our commitment and will have delivered 20 per cent more influenza vaccine into Australia than in 2009. In case of additional demand for seasonal flu vaccine, we are also currently endeavouring to secure even more doses for Australia.

On behalf of Sanofi Pasteur, I wish to thank you again for your patience during one of our most challenging periods. Be assured that we will continue to put forward every effort to support your and your patients' immunization needs, as we have done in past seasons.

Sincerely,

Jon Hayres  
Flu Franchise Manager  
sanofi-pasteur